

TABLE B4. Hill cattle and sheep farms**1. Under 28 ESU****Farm Business Income (£ per farm)**

Number of farms in sample	30	30
Average business size (ESU)	19	19
OUTPUTS	<u>2014/15</u>	<u>2013/14</u>
Dairy	0	0
Other cattle	23,581	29,026
Sheep	21,180	19,540
Other livestock	57	15
Main crops	23	148
By-products, forage and cultivations	1,158	998
Miscellaneous	7,532	6,458
Single Payment Scheme	13,721	16,380
Environmental payments	4,226	3,846
TOTAL OUTPUTS	71,478	76,411
INPUTS		
Feeds - purchased concentrates	9,548	12,288
- homegrown concentrates	17	73
Coarse fodder, tack and stock keep	2,737	2,669
Veterinary and medicines	2,532	2,844
Other livestock costs	4,404	4,931
Fertilisers	4,079	4,517
Seeds - purchased and homegrown	350	332
Other crop costs	2,711	3,072
Labour - paid	183	282
- unpaid	2,894	2,690
- casual	951	941
Machinery - contract	536	480
- repairs	3,357	2,967
- fuels	4,298	3,881
- depreciation	9,157	9,330
General farming costs	7,409	8,535
Land expenses	3,221	2,488
Rent	1,255	1,200
Rental value	7,885	7,992
TOTAL INPUTS	67,524	71,512
NET FARM INCOME (excluding BLSA)	3,954	4,899
Plus :		
Unpaid labour (excludes farmer and spouse)	2,894	2,690
Imputed property costs	7,885	7,991
Less :		
Interest charges	1,255	1,124
Ownership charges	2,415	2,464
FARM BUSINESS INCOME	11,063	11,992

TABLE B4. Hill cattle and sheep farms**1. Under 28 ESU (continued)**

INCOME MEASURES - £ per farm	<u>2014/15</u>	<u>2013/14</u>
NET FARM INCOME (excluding BLSA)	3,954	4,899
minus manual labour of farmer and spouse	17,486	17,476
plus managerial input of paid managers	0	0
MANAGEMENT and INVESTMENT INCOME	-13,532	-12,577
NET FARM INCOME (excluding BLSA)	3,954	4,899
plus net rental value/imputed rent	7,885	7,992
minus occupier's expenses	227	229
minus interest payments	1,255	1,124
minus buildings and works depreciation	2,515	2,549
OCCUPIER'S NET INCOME	7,842	8,989
plus other imputed charges	2,894	2,690
plus fixed asset depreciation	11,673	11,880
minus valuation changes	1,411	1,999
CASH INCOME	20,998	21,560
LAND UTILISATION - hectares per farm		
Cereals	0.01	0.13
Roots, fodder and other crops	0.47	0.49
Grassland - hay	1.69	1.35
- silage	16.17	15.94
- pasture	39.42	40.09
Fallow and land let	0.23	0.23
Rough grazing - sole	37.82	37.82
Bare land and forage hired	4.49	4.04
Woods, roads and buildings	2.86	2.86
TOTAL AREA (actual hectares)	103.16	102.95
TOTAL AREA (effective hectares)	71.43	71.21
Rough grazing - common (effective hectares)	3.43	3.43
TENANT'S CAPITAL - £ per farm		
Machinery	53,195	56,191
Livestock	65,873	64,552
Crops	2,916	2,680
Stores	1,514	1,637
TOTAL	123,498	125,060
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.25	1.13
Finished lamb sales per ewe (numbers)	0.92	0.87
Stocking rate (grazing LU per eff.ha.)	0.99	1.01
Return on tenant's capital (%)	-10.96	-10.06

TABLE B4. Hill cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	23.8	24.1	17.8	18.1
Other cattle	49.9	49.7	25.6	25.6
Breeding sheep	291.1	295.0	19.4	19.7
Other sheep	200.5	199.8	8.0	8.1
Other livestock	1.4	0.9		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Number of farms	21	21	1	1	8	8
Average farm size - ESU	17.7	18.4	N/A	N/A	20.8	20.8
- actual ha.	86.34	87.79			147.61	143.30
- eff. ha.	62.26	63.71			92.50	88.19

ASSETS

Agricultural land	571,110	544,464			349,424	332,785
Woodland	5,758	5,420			5,077	4,750
Buildings	13,264	13,858			17,669	18,101
Improvements	5,810	5,703			15,993	15,334
Machinery	49,171	52,128			54,490	56,638
Livestock	58,571	58,161			84,015	79,609
Crops, forage and cultivations	2,924	2,524			1,943	2,109
Milk quota	0	0			0	0
Single Payment Scheme value	13,501	18,818			12,996	17,579
Stores	1,594	1,580			1,494	1,993
Credit balances	22,462	23,081			6,805	4,399
TOTAL	744,165	725,737			549,906	533,297

EXTERNAL LIABILITIES

Long and medium term loans	18,472	20,017			9,408	6,693
Other short term loans	2,683	3,568			5,257	3,747
Overdrafts	10,855	9,496			12,192	18,948
TOTAL	32,010	33,081			26,857	29,388

NET WORTH

	712,155	692,656			523,049	503,909
Owner equity (%)	96	95			95	94

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.