

**TABLE B4. Hill cattle and sheep farms**

<b>2. 28 - 60 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	50	50
Average business size (ESU)	39	39
<b>OUTPUTS</b>	<u>2014/15</u>	<u>2013/14</u>
Dairy	0	0
Other cattle	43,953	44,511
Sheep	46,558	43,747
Other livestock	279	211
Main crops	972	871
By-products, forage and cultivations	1,653	742
Miscellaneous	5,621	5,612
Single Payment Scheme	25,984	31,388
Environmental payments	5,091	5,831
<b>TOTAL OUTPUTS</b>	<b>130,111</b>	<b>132,913</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	19,388	23,598
- homegrown concentrates	725	747
Coarse fodder, tack and stock keep	4,523	4,787
Veterinary and medicines	5,569	5,673
Other livestock costs	9,932	11,097
Fertilisers	9,220	8,668
Seeds - purchased and homegrown	701	797
Other crop costs	4,684	4,337
Labour - paid	2,750	2,786
- unpaid	9,045	8,804
- casual	1,315	1,562
Machinery - contract	635	1,108
- repairs	5,021	4,798
- fuels	6,609	7,358
- depreciation	12,525	12,899
General farming costs	10,854	11,187
Land expenses	4,126	3,874
Rent	3,017	2,854
Rental value	11,465	11,400
<b>TOTAL INPUTS</b>	<b>122,104</b>	<b>128,334</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>8,007</b>	<b>4,579</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	9,045	8,804
Imputed property costs	11,345	11,280
Less :		
Interest charges	2,423	2,305
Ownership charges	3,841	3,736
<b>FARM BUSINESS INCOME</b>	<b>22,133</b>	<b>18,622</b>

**TABLE B4. Hill cattle and sheep farms****2. 28 - 60 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2014/15</u>	<u>2013/14</u>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>8,007</b>	<b>4,579</b>
minus manual labour of farmer and spouse	19,526	19,235
plus managerial input of paid managers	0	0
<b>MANAGEMENT and INVESTMENT INCOME</b>	<b>-11,519</b>	<b>-14,656</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>8,007</b>	<b>4,579</b>
plus net rental value/imputed rent	11,465	11,400
minus occupier's expenses	235	248
minus interest payments	2,423	2,305
minus buildings and works depreciation	4,181	4,060
<b>OCCUPIER'S NET INCOME</b>	<b>12,633</b>	<b>9,366</b>
plus other imputed charges	9,165	8,924
plus fixed asset depreciation	16,707	16,960
minus valuation changes	2,852	3,546
<b>CASH INCOME</b>	<b>35,653</b>	<b>31,704</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.05	0.87
Roots, fodder and other crops	1.50	2.04
Grassland - hay	2.32	2.24
- silage	24.97	24.81
- pasture	86.86	85.73
Fallow and land let	1.73	1.83
Rough grazing - sole	17.42	16.93
Bare land and forage hired	7.90	8.80
Woods, roads and buildings	5.31	5.31
<b>TOTAL AREA (actual hectares)</b>	<b>149.06</b>	<b>148.56</b>
<b>TOTAL AREA (effective hectares)</b>	<b>129.79</b>	<b>129.53</b>
Rough grazing - common (effective hectares)	16.32	16.32
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	80,777	80,835
Livestock	121,188	119,652
Crops	4,416	3,188
Stores	2,314	2,581
<b>TOTAL</b>	<b>208,695</b>	<b>206,256</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.24	1.19
Finished lamb sales per ewe (numbers)	1.04	1.00
Stocking rate (grazing LU per eff.ha.)	1.06	1.06
Return on tenant's capital (%)	-5.52	-7.11

**TABLE B4. Hill cattle and sheep farms****2. 28 - 60 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	43.6	44.6	32.7	33.5
Other cattle	89.0	88.7	45.2	43.9
Breeding sheep	611.4	622.4	41.4	42.2
Other sheep	435.0	421.8	17.4	16.9
Other livestock	3.4	2.2		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Number of farms	24	24	4	4	22	22
Average farm size - ESU	36.6	36.9	N/A	N/A	39.9	40.6
- actual ha.	138.60	139.20			158.94	158.25
- eff. ha.	121.39	121.99			137.87	137.76

**ASSETS**

Agricultural land	750,266	704,789			777,623	717,426
Woodland	16,432	14,959			7,104	6,632
Buildings	27,256	27,702			41,811	35,959
Improvements	9,878	8,930			9,892	9,906
Machinery	81,042	81,291			83,279	83,970
Livestock	116,220	118,184			122,611	117,725
Crops, forage and cultivations	3,594	2,419			5,972	4,596
Milk quota	0	0			0	0
Single Payment Scheme value	25,677	36,098			26,291	37,397
Stores	2,370	2,810			2,390	2,457
Credit balances	10,290	12,001			53,193	51,798
<b>TOTAL</b>	<b>1,043,025</b>	<b>1,009,183</b>			<b>1,130,166</b>	<b>1,067,866</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	62,643	52,026			42,331	39,200
Other short term loans	8,055	8,590			12,226	5,045
Overdrafts	18,256	22,056			20,044	15,985
<b>TOTAL</b>	<b>88,954</b>	<b>82,672</b>			<b>74,601</b>	<b>60,230</b>

**NET WORTH**

	<b>954,071</b>	<b>926,511</b>			<b>1,055,565</b>	<b>1,007,636</b>
Owner equity (%)	91	92			93	94

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.