

TABLE B5. Upland cattle and sheep farms

| 1. Under 28 ESU | Farm Business Income (£ per farm) | |
|--|--|----------------|
| Number of farms in sample | 44 | 44 |
| Average business size (ESU) | 16 | 17 |
| OUTPUTS | <u>2014/15</u> | <u>2013/14</u> |
| Other cattle | 17,247 | 19,683 |
| Sheep | 20,099 | 18,552 |
| Other livestock | 1,808 | 905 |
| Main crops | 541 | 594 |
| By-products, forage and cultivations | 3,585 | 3,503 |
| Miscellaneous | 4,087 | 4,397 |
| Single Payment Scheme | 11,562 | 14,315 |
| Environmental payments | 1,681 | 2,603 |
| TOTAL OUTPUTS | 60,610 | 64,552 |
| INPUTS | | |
| Feeds - purchased concentrates | 8,365 | 9,426 |
| - homegrown concentrates | 208 | 356 |
| Coarse fodder, tack and stock keep | 1,319 | 1,387 |
| Veterinary and medicines | 2,275 | 2,213 |
| Other livestock costs | 4,425 | 4,531 |
| Fertilisers | 4,033 | 4,307 |
| Seeds - purchased and homegrown | 347 | 344 |
| Other crop costs | 2,882 | 2,842 |
| Labour - paid | 613 | 824 |
| - unpaid | 1,432 | 1,981 |
| - casual | 1,364 | 1,325 |
| Machinery - contract | 659 | 863 |
| - repairs | 2,792 | 2,954 |
| - fuels | 3,363 | 3,458 |
| - depreciation | 7,576 | 7,924 |
| General farming costs | 7,152 | 6,937 |
| Land expenses | 2,540 | 2,810 |
| Rent | 1,441 | 1,454 |
| Rental value | 8,025 | 8,127 |
| TOTAL INPUTS | 60,811 | 64,063 |
| NET FARM INCOME (excluding BLSA) | -201 | 489 |
| Plus : | | |
| Unpaid labour (excludes farmer and spouse) | 1,432 | 1,981 |
| Imputed property costs | 8,021 | 8,122 |
| Less : | | |
| Interest charges | 1,035 | 1,259 |
| Ownership charges | 1,809 | 1,883 |
| FARM BUSINESS INCOME | 6,408 | 7,450 |

TABLE B5. Upland cattle and sheep farms**1. Under 28 ESU (continued)**

| INCOME MEASURES - £ per farm | <u>2014/15</u> | <u>2013/14</u> |
|---|----------------|----------------|
| NET FARM INCOME (excluding BLSA) | -201 | 489 |
| minus manual labour of farmer and spouse | 17,215 | 17,686 |
| plus managerial input of paid managers | 0 | 0 |
| MANAGEMENT and INVESTMENT INCOME | -17,416 | -17,197 |
| | | |
| NET FARM INCOME (excluding BLSA) | -201 | 489 |
| plus net rental value/imputed rent | 8,025 | 8,127 |
| minus occupier's expenses | 224 | 275 |
| minus interest payments | 1,035 | 1,259 |
| minus buildings and works depreciation | 1,790 | 1,854 |
| OCCUPIER'S NET INCOME | 4,775 | 5,228 |
| plus other imputed charges | 1,767 | 2,242 |
| plus fixed asset depreciation | 9,366 | 9,779 |
| minus valuation changes | -227 | -1,069 |
| CASH INCOME | 16,135 | 18,318 |
| | | |
| LAND UTILISATION - hectares per farm | | |
| Cereals | 0.68 | 0.71 |
| Roots, fodder and other crops | 1.00 | 1.22 |
| Grassland - hay | 3.08 | 3.02 |
| - silage | 13.06 | 13.51 |
| - pasture | 51.01 | 53.28 |
| Fallow and land let | 4.60 | 2.02 |
| Rough grazing - sole | 4.38 | 4.39 |
| Bare land and forage hired | 1.81 | 2.06 |
| Woods, roads and buildings | 2.81 | 2.82 |
| TOTAL AREA (actual hectares) | 82.43 | 83.03 |
| TOTAL AREA (effective hectares) | 72.01 | 75.18 |
| Rough grazing - common (effective hectares) | 0.70 | 0.70 |
| | | |
| TENANT'S CAPITAL - £ per farm | | |
| Machinery | 44,427 | 46,911 |
| Livestock | 52,930 | 53,121 |
| Crops | 2,599 | 2,340 |
| Stores | 1,161 | 1,254 |
| TOTAL | 101,117 | 103,626 |
| | | |
| PERFORMANCE INDICATORS | | |
| Lambs reared per ewe (numbers) | 1.27 | 1.26 |
| Finished lamb sales per ewe (numbers) | 1.39 | 1.38 |
| Stocking rate (grazing LU per eff.ha.) | 0.90 | 0.89 |
| Return on tenant's capital (%) | -17.22 | -16.60 |

TABLE B5. Upland cattle and sheep farms**1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

| | Average number | | Livestock Units | |
|-----------------|----------------|----------------|-----------------|----------------|
| | <u>2014/15</u> | <u>2013/14</u> | <u>2014/15</u> | <u>2013/14</u> |
| Beef cows | 17.4 | 18.3 | 13.1 | 13.7 |
| Other cattle | 40.4 | 41.6 | 21.4 | 21.9 |
| Breeding sheep | 259.5 | 273.4 | 20.8 | 21.9 |
| Other sheep | 155.1 | 168.3 | 6.4 | 6.7 |
| Other livestock | 46.0 | 34.9 | | |

ASSETS AND LIABILITIES - £ per farm

| | OWNER OCCUPIED | | TENANTED | | MIXED TENURE | |
|-------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | <u>2014/15</u> | <u>2013/14</u> | <u>2014/15</u> | <u>2013/14</u> | <u>2014/15</u> | <u>2013/14</u> |
| Number of farms | 28 | 27 | 4 | 4 | 12 | 13 |
| Average farm size - ESU | 15.6 | 16.9 | N/A | N/A | 18.3 | 17.9 |
| - actual ha. | 72.93 | 72.83 | | | 108.34 | 107.91 |
| - eff. ha. | 63.30 | 64.80 | | | 96.20 | 101.27 |

ASSETS

| | | | | | | |
|--------------------------------|----------------|----------------|--|--|----------------|----------------|
| Agricultural land | 531,192 | 502,202 | | | 448,931 | 441,985 |
| Woodland | 8,099 | 7,511 | | | 3,339 | 3,381 |
| Buildings | 12,311 | 12,238 | | | 11,632 | 12,973 |
| Improvements | 7,097 | 6,975 | | | 1,929 | 1,981 |
| Machinery | 50,783 | 53,873 | | | 37,291 | 39,670 |
| Livestock | 56,142 | 57,742 | | | 49,520 | 50,822 |
| Crops, forage and cultivations | 2,969 | 2,732 | | | 2,510 | 2,125 |
| Milk quota | 0 | 0 | | | 0 | 0 |
| Single Payment Scheme value | 11,684 | 15,892 | | | 14,052 | 16,547 |
| Stores | 1,036 | 1,204 | | | 1,806 | 1,746 |
| Credit balances | 14,048 | 12,657 | | | 25,719 | 25,095 |
| TOTAL | 695,361 | 673,026 | | | 596,729 | 596,325 |

EXTERNAL LIABILITIES

| | | | | | | |
|----------------------------|---------------|---------------|--|--|---------------|---------------|
| Long and medium term loans | 24,632 | 27,749 | | | 13,568 | 13,063 |
| Other short term loans | 2,757 | 4,898 | | | 4,158 | 3,963 |
| Overdrafts | 12,273 | 12,078 | | | 3,021 | 3,521 |
| TOTAL | 39,662 | 44,725 | | | 20,747 | 20,547 |

NET WORTH

| | | | | | | |
|------------------|----------------|----------------|--|--|----------------|----------------|
| | 655,699 | 628,301 | | | 575,982 | 575,778 |
| Owner equity (%) | 94 | 93 | | | 97 | 97 |

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.