

**TABLE B5. Upland cattle and sheep farms**

<b>2. Over 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	40	40
Average business size (ESU)	48	49
<b>OUTPUTS</b>	<u>2014/15</u>	<u>2013/14</u>
Other cattle	59,874	66,084
Sheep	63,817	60,237
Other livestock	599	381
Main crops	5,933	7,485
By-products, forage and cultivations	2,763	2,845
Miscellaneous	13,429	11,604
Single Payment Scheme	29,943	35,616
Environmental payments	4,485	5,155
<b>TOTAL OUTPUTS</b>	<b>180,843</b>	<b>189,407</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	18,259	24,009
- homegrown concentrates	3,972	4,285
Coarse fodder, tack and stock keep	3,879	5,047
Veterinary and medicines	5,722	5,606
Other livestock costs	11,908	11,014
Fertilisers	13,513	15,456
Seeds - purchased and homegrown	1,740	1,525
Other crop costs	7,559	8,429
Labour - paid	2,828	2,894
- unpaid	8,123	8,373
- casual	2,489	2,787
Machinery - contract	1,545	1,095
- repairs	6,308	6,787
- fuels	8,272	9,112
- depreciation	19,681	20,078
General farming costs	11,959	12,005
Land expenses	8,383	6,009
Rent	4,655	4,716
Rental value	16,842	16,750
<b>TOTAL INPUTS</b>	<b>157,637</b>	<b>165,977</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>23,206</b>	<b>23,430</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	8,123	8,373
Imputed property costs	16,760	16,700
Less :		
Interest charges	3,582	2,858
Ownership charges	5,428	5,420
<b>FARM BUSINESS INCOME</b>	<b>39,079</b>	<b>40,225</b>

**TABLE B5. Upland cattle and sheep farms****2. Over 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2014/15</u>	<u>2013/14</u>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>23,206</b>	<b>23,430</b>
minus manual labour of farmer and spouse	19,458	19,082
plus managerial input of paid managers	0	0
<b>MANAGEMENT and INVESTMENT INCOME</b>	<b>3,748</b>	<b>4,348</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>23,206</b>	<b>23,430</b>
plus net rental value/imputed rent	16,842	16,750
minus occupier's expenses	319	338
minus interest payments	3,582	2,858
minus buildings and works depreciation	5,669	5,636
<b>OCCUPIER'S NET INCOME</b>	<b>30,478</b>	<b>31,348</b>
plus other imputed charges	8,173	8,423
plus fixed asset depreciation	25,351	25,715
minus valuation changes	4,640	6,311
<b>CASH INCOME</b>	<b>59,362</b>	<b>59,175</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	5.67	6.23
Roots, fodder and other crops	2.03	2.36
Grassland - hay	2.41	3.46
- silage	31.58	31.78
- pasture	89.18	85.55
Fallow and land let	0.67	1.06
Rough grazing - sole	5.98	6.23
Bare land and forage hired	13.26	13.63
Woods, roads and buildings	3.86	3.86
<b>TOTAL AREA (actual hectares)</b>	<b>154.64</b>	<b>154.16</b>
<b>TOTAL AREA (effective hectares)</b>	<b>146.09</b>	<b>145.37</b>
Rough grazing - common (effective hectares)	4.39	4.39
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	118,292	122,532
Livestock	154,336	150,210
Crops	8,169	7,798
Stores	4,354	4,564
<b>TOTAL</b>	<b>285,151</b>	<b>285,104</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.50	1.37
Finished lamb sales per ewe (numbers)	1.27	1.19
Stocking rate (grazing LU per eff.ha.)	1.25	1.28
Return on tenant's capital (%)	1.31	1.53

**TABLE B5. Upland cattle and sheep farms****2. Over 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Beef cows	43.9	44.4	32.9	33.3
Other cattle	123.2	123.8	70.0	69.6
Breeding sheep	668.9	680.6	53.5	54.4
Other sheep	481.8	474.6	19.3	19.0
Other livestock	6.0	5.0		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Number of farms	20	19	1	1	19	20
Average farm size - ESU	41.5	40.3	N/A	N/A	53.8	56.2
- actual ha.	139.80	133.50			172.99	175.86
- eff. ha.	128.37	122.09			167.07	169.15

**ASSETS**

Agricultural land	839,110	746,607			951,415	880,002
Woodland	7,641	7,347			5,785	5,145
Buildings	36,982	26,544			53,305	61,490
Improvements	10,658	10,097			13,279	13,365
Machinery	103,284	104,803			131,783	137,626
Livestock	133,700	123,185			172,460	173,561
Crops, forage and cultivations	5,777	3,859			10,961	11,783
Milk quota	0	0			0	33
Single Payment Scheme value	24,636	31,046			40,146	57,936
Stores	3,306	3,722			5,687	5,594
Credit balances	31,119	27,580			28,812	23,146
<b>TOTAL</b>	<b>1,196,213</b>	<b>1,084,790</b>			<b>1,413,633</b>	<b>1,369,681</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	65,626	41,611			129,089	112,178
Other short term loans	15,143	14,288			9,537	12,054
Overdrafts	18,180	13,550			24,915	21,106
<b>TOTAL</b>	<b>98,949</b>	<b>69,449</b>			<b>163,541</b>	<b>145,338</b>

**NET WORTH**

	<b>1,097,264</b>	<b>1,015,341</b>			<b>1,250,092</b>	<b>1,224,343</b>
Owner equity (%)	92	94			88	89

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.