

**TABLE B6. Lowland cattle and sheep farms**

<b>1. Under 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	33	33
Average business size (ESU)	16	16
<b>OUTPUTS</b>	<u>2014/15</u>	<u>2013/14</u>
Other cattle	19,575	20,462
Sheep	15,290	14,280
Other livestock	0	0
Main crops	1,273	1,509
By-products, forage and cultivations	6,126	5,104
Miscellaneous	8,906	8,019
Single Payment Scheme	10,744	13,149
Environmental payments	962	1,659
<b>TOTAL OUTPUTS</b>	<b>62,876</b>	<b>64,182</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	4,474	5,246
- homegrown concentrates	852	940
Coarse fodder, tack and stock keep	1,879	1,532
Veterinary and medicines	1,823	1,786
Other livestock costs	3,813	3,647
Fertilisers	3,529	4,197
Seeds - purchased and homegrown	421	499
Other crop costs	2,818	2,810
Labour - paid	56	0
- unpaid	3,977	3,601
- casual	292	324
Machinery - contract	590	634
- repairs	2,685	2,932
- fuels	4,115	4,119
- depreciation	7,283	7,224
General farming costs	7,384	7,724
Land expenses	2,800	2,213
Rent	1,600	1,536
Rental value	6,501	6,521
<b>TOTAL INPUTS</b>	<b>56,892</b>	<b>57,485</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>5,984</b>	<b>6,697</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	3,977	3,601
Imputed property costs	6,464	6,486
Less :		
Interest charges	759	770
Ownership charges	1,719	1,704
<b>FARM BUSINESS INCOME</b>	<b>13,947</b>	<b>14,310</b>

**TABLE B6. Lowland cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2014/15</u>	<u>2013/14</u>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>5,984</b>	<b>6,697</b>
minus manual labour of farmer and spouse	15,411	15,271
plus managerial input of paid managers	0	0
<b>MANAGEMENT and INVESTMENT INCOME</b>	<b>-9,427</b>	<b>-8,574</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>5,984</b>	<b>6,697</b>
plus net rental value/imputed rent	6,501	6,521
minus occupier's expenses	206	219
minus interest payments	759	770
minus buildings and works depreciation	1,610	1,588
<b>OCCUPIER'S NET INCOME</b>	<b>9,910</b>	<b>10,641</b>
plus other imputed charges	4,008	3,631
plus fixed asset depreciation	8,894	8,813
minus valuation changes	-82	-1,017
<b>CASH INCOME</b>	<b>22,894</b>	<b>24,102</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.45	1.44
Roots, fodder and other crops	0.67	1.10
Grassland - hay	4.00	4.36
- silage	11.34	10.75
- pasture	28.57	28.75
Fallow and land let	3.58	3.13
Rough grazing - sole	1.48	1.48
Bare land and forage hired	4.17	4.50
Woods, roads and buildings	2.47	2.47
<b>TOTAL AREA (actual hectares)</b>	<b>57.73</b>	<b>57.98</b>
<b>TOTAL AREA (effective hectares)</b>	<b>50.65</b>	<b>51.36</b>
Rough grazing - common (effective hectares)	1.69	1.69
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	47,001	46,058
Livestock	46,863	46,615
Crops	3,747	3,344
Stores	1,693	2,019
<b>TOTAL</b>	<b>99,304</b>	<b>98,036</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.39	1.29
Finished lamb sales per ewe (numbers)	1.34	1.18
Stocking rate (grazing LU per eff.ha.)	1.26	1.23
Return on tenant's capital (%)	-9.49	-8.75

**TABLE B6. Lowland cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Beef cows	13.7	14.1	10.3	10.5
Other cattle	51.5	49.9	28.2	27.4
Breeding sheep	184.4	191.1	14.7	15.3
Other sheep	135.5	125.7	5.4	5.0
Other livestock	0.2	0.2		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Number of farms	17	17	4	4	12	12
Average farm size - ESU	16.4	16.8	N/A	N/A	18.1	17.6
- actual ha.	66.43	66.98			55.35	53.93
- eff. ha.	55.31	56.74			51.95	50.53

**ASSETS**

Agricultural land	461,542	439,564			467,669	441,431
Woodland	9,367	8,742			3,460	3,267
Buildings	14,159	14,180			10,542	11,188
Improvements	3,814	3,451			229	243
Machinery	57,233	55,918			39,262	37,168
Livestock	48,283	49,154			50,042	47,331
Crops, forage and cultivations	4,860	4,315			3,197	2,882
Single Payment Scheme value	13,878	19,484			10,847	15,265
Stores	2,761	3,379			663	605
Credit balances	14,280	15,133			12,276	16,884
<b>TOTAL</b>	<b>630,177</b>	<b>613,320</b>			<b>598,187</b>	<b>576,264</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	6,031	7,415			20,981	21,229
Other short term loans	5,549	3,105			1,798	2,709
Overdrafts	13,867	15,707			7,978	5,284
<b>TOTAL</b>	<b>25,447</b>	<b>26,227</b>			<b>30,757</b>	<b>29,222</b>

**NET WORTH**

	<b>604,730</b>	<b>587,093</b>			<b>567,430</b>	<b>547,042</b>
Owner equity (%)	96	96			95	95

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.