

TABLE B6. Lowland cattle and sheep farms

3. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	57	57
Average business size (ESU)	30	30
OUTPUTS	<u>2014/15</u>	<u>2013/14</u>
Other cattle	35,595	34,316
Sheep	34,763	32,766
Other livestock	0	0
Main crops	3,988	5,215
By-products, forage and cultivations	4,488	3,850
Miscellaneous	6,452	6,126
Single Payment Scheme	16,961	20,456
Environmental payments	1,100	1,955
TOTAL OUTPUTS	103,347	104,684
INPUTS		
Feeds - purchased concentrates	10,552	12,217
- homegrown concentrates	3,193	3,144
Coarse fodder, tack and stock keep	2,470	2,441
Veterinary and medicines	3,077	3,079
Other livestock costs	7,011	6,705
Fertilisers	6,534	6,714
Seeds - purchased and homegrown	980	1,014
Other crop costs	5,024	4,322
Labour - paid	689	997
- unpaid	4,716	4,342
- casual	1,198	1,354
Machinery - contract	760	754
- repairs	3,751	3,666
- fuels	5,429	5,620
- depreciation	9,718	10,390
General farming costs	9,357	9,375
Land expenses	3,099	2,808
Rent	4,383	4,036
Rental value	9,326	8,571
TOTAL INPUTS	91,267	91,549
NET FARM INCOME (excluding BLSA)	12,080	13,135
Plus :		
Unpaid labour (excludes farmer and spouse)	4,716	4,342
Imputed property costs	9,251	8,496
Less :		
Interest charges	1,943	2,014
Ownership charges	3,289	2,535
FARM BUSINESS INCOME	20,815	21,424

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)**

INCOME MEASURES - £ per farm	<u>2014/15</u>	<u>2013/14</u>
NET FARM INCOME (excluding BLSA)	12,080	13,135
minus manual labour of farmer and spouse	16,921	16,800
plus managerial input of paid managers	0	0
MANAGEMENT and INVESTMENT INCOME	-4,841	-3,665
NET FARM INCOME (excluding BLSA)	12,080	13,135
plus net rental value/imputed rent	9,326	8,571
minus occupier's expenses	219	233
minus interest payments	1,943	2,014
minus buildings and works depreciation	3,256	2,500
OCCUPIER'S NET INCOME	15,988	16,959
plus other imputed charges	4,786	4,412
plus fixed asset depreciation	12,974	12,891
minus valuation changes	2,258	774
CASH INCOME	31,490	33,488
LAND UTILISATION - hectares per farm		
Cereals	4.65	4.74
Roots, fodder and other crops	2.00	2.34
Grassland - hay	5.95	6.23
- silage	15.28	14.55
- pasture	44.76	43.26
Fallow and land let	2.07	1.81
Rough grazing - sole	2.26	2.26
Bare land and forage hired	5.60	6.08
Woods, roads and buildings	2.50	2.50
TOTAL AREA (actual hectares)	85.07	83.77
TOTAL AREA (effective hectares)	78.97	77.93
Rough grazing - common (effective hectares)	7.99	7.99
TENANT'S CAPITAL - £ per farm		
Machinery	64,338	63,026
Livestock	90,580	89,028
Crops	5,430	5,355
Stores	2,616	2,555
TOTAL	162,964	159,964
PERFORMANCE INDICATORS		
Lambs reared per ewe (numbers)	1.42	1.35
Finished lamb sales per ewe (numbers)	1.39	1.34
Stocking rate (grazing LU per eff.ha.)	1.37	1.37
Return on tenant's capital (%)	-2.97	-2.29

TABLE B6. Lowland cattle and sheep farms**3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Beef cows	17.2	18.5	12.9	13.9
Other cattle	84.5	77.4	47.1	44.2
Breeding sheep	344.2	353.2	27.5	28.3
Other sheep	284.6	279.1	11.6	11.2
Other livestock	0.2	0.2		

ASSETS AND LIABILITIES - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>
Number of farms	26	26	8	8	23	23
Average farm size - ESU	24.3	24.4	28.3	27.3	36.9	36.3
- actual ha.	76.84	76.90	65.22	68.83	101.28	96.70
- eff. ha.	67.48	68.11	63.64	67.26	97.30	92.73

ASSETS

Agricultural land	614,741	585,467	0	0	701,662	653,135
Woodland	8,357	7,766	0	0	4,041	3,803
Buildings	20,329	18,595	5,626	4,564	36,344	21,648
Improvements	4,794	4,541	879	933	7,286	7,632
Machinery	64,788	66,417	43,526	42,824	71,070	66,221
Livestock	72,104	73,526	64,354	67,751	120,589	113,953
Crops, forage and cultivations	5,746	5,087	4,200	5,592	5,502	5,576
Single Payment Scheme value	16,745	23,439	12,124	17,058	22,556	31,640
Stores	2,458	2,845	659	1,141	3,476	2,721
Credit balances	19,527	21,365	5,348	5,134	19,985	22,764
TOTAL	829589	809048	136716	144997	992511	929093

EXTERNAL LIABILITIES

Long and medium term loans	14,138	15,676	4,744	5,426	67,635	71,141
Other short term loans	5,637	5,844	8,865	6,816	8,610	8,540
Overdrafts	23,624	24,560	3,434	2,911	20,039	16,886
TOTAL	43,399	46,080	17,043	15,153	96,284	96,567

NET WORTH

NET WORTH	786,190	762,968	119,673	129,844	896,227	832,526
Owner equity (%)	95	94	88	90	90	90