TABLE B1. Hill and upland dairy farms

2. Over 100 ESU	Farm Business Incom	e (£ per farm)
Number of farms in sample	40	40
Average business size (ESU)	202	189
,		
OUTPUTS	<u>2014/15</u>	<u>2013/14</u>
Dairy	377,257	368,695
Other cattle	49,328	54,230
Sheep Other livesteels	12,965	11,460
Other livestock	1 003	5.022
Main crops Py products, forego and cultivations	1,992 3,889	5,032 3,101
By-products, forage and cultivations Miscellaneous	5,485	4,668
Single Payment Scheme	26,305	31,089
Environmental payments	1,443	2,119
TOTAL OUTPUTS	478,664	480,394
INDUTO		
INPUTS Foods purchased concentrates	116,288	122 702
Feeds - purchased concentrates - homegrown concentrates	4,836	123,702
<u> </u>	•	5,582
Coarse fodder, tack and stock keep Veterinary and medicines	24,295 15,218	19,958 14,767
Other livestock costs	36,208	34,293
Fertilisers	25,149	26,708
Seeds - purchased and homegrown	2,734	3,147
Other crop costs	23,972	21,746
Labour - paid	13,646	12,154
- unpaid	15,194	14,132
- casual	5,099	5,147
Machinery - contract	5,506	3,301
- repairs	12,079	10,864
- fuels	13,427	13,753
- depreciation	23,959	23,712
General farming costs	26,000	23,327
Land expenses	11,220	8,795
Rent	7,017	6,247
Rental value	31,327	27,479
TOTAL INPUTS	413,174	398,814
NET FARM INCOME (excluding BLSA)	65,490	81,580
Plus :		
Unpaid labour (excludes farmer and spouse)	15,194	14,132
Imputed property costs	31,188	27,404
Less : Interest charges	11,786	11,484
Ownership charges	17,897	14,427
Ownership oranges	17,097	17,721
FARM BUSINESS INCOME	82,189	97,205

TABLE B1. Hill and upland dairy farms

2. Over 100 ESU (continued)

NET FARM INCOME (excluding BLSA) 65,490 81,580 minus manual labour of farmer and spouse plus managerial input of paid managers 0 0 MANAGEMENT and INVESTMENT INCOME 43,826 60,021 NET FARM INCOME (excluding BLSA) 65,490 81,580 plus net rental value/imputed rent 31,327 27,479 minus coccupier's expenses 455 392 minus interest payments 11,786 11,484 minus buildings and works depreciation 18,425 14,774 OCCUPIER'S NET INCOME 66,151 82,409 plus other imputed charges 15,269 14,207 plus fixed asset depreciation 42,385 38,487 minus valuation changes 9,521 27,203 CASH INCOME 114,284 107,900 LAND UTILISATION - hectares per farm 2 1 Cereals 1,37 2.70 Grassland - hay 0,29 0,50 Grassland - hay 0,29 0,50 Grassland - hay 0,29 0,50 Rough grazing - sole 8,	INCOME MEASURES - £ per farm	<u>2014/15</u>	2013/14
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Return on tenant's capital (%)	Stocking rate (grazing LU per eff.ha.) Return on tenant's capital (%)	2.07 9.90	2.09 14 22

TABLE B1. Hill and upland dairy farms

2. Over 100 ESU (continued)

LIVESTOCK CARRIED - per farm

	Average nu	Average number		Units
	2014/15	2013/14	<u>2014/15</u>	2013/14
Dairy cattle	183.6	168.8	183.6	168.8
Beef cows	1.9	2.0	1.4	1.5
Other cattle	143.6	140.0	79.9	77.0
Breeding sheep	179.0	180.1	14.2	14.3
Other sheep	88.2	85.8	3.5	3.4
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	OWNER C		TENANTED			MIXED TENURE	
	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	<u>2014/15</u>	<u>2013/14</u>	
Number of farms	20	20	0	1	20	19	
Average farm size - ESU	200.2	187.5	N/A	N/A	204.8	178.1	
- actual ha.	134.53	129.74			161.26	147.10	
- eff. ha.	124.82	120.18			151.39	137.55	
ASSETS							
Agricultural land	1,052,090	972,380			693,702	617,295	
Woodland	5,234	4,846			2,424	2,320	
Buildings	154,288	118,743			146,075	121,532	
Improvements	20,731	21,716			25,392	23,425	
Machinery	172,511	166,861			160,700	141,120	
Livestock	241,534	236,953			277,269	261,399	
Crops, forage and cultivations	13,007	13,542			9,887	6,569	
Milk quota	0	2,066			0,007	1,545	
Single Payment Scheme value	30,057	41,062			29,306	37,194	
Stores	6,795	7,881			4,059	4,289	
Credit balances	75,027	67,930			48,991	48,118	
TOTAL	1,771,274	1,653,980			1,397,805	1,264,806	
EXTERNAL LIABILITIES							
Long and medium term loans	292,065	269,766			399,101	309,312	
Other short term loans	32,546	26,997			31,021	29,744	
Overdrafts	39,545	39,856			74,506	87,292	
TOTAL	364,156	336,619			504,628	426,348	
NET WORTH	1,407,118	1,317,361			893,177	838,458	
Owner equity (%)	79	80			64	66	

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.