

**TABLE B5. Upland cattle and sheep farms**

<b>1. Under 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	48	48
Average business size (ESU)	15	16
<b>OUTPUTS</b>	<u>2015/16</u>	<u>2014/15</u>
Dairy	130	175
Other cattle	17,802	17,703
Sheep	16,628	18,470
Other livestock	1,429	1,740
Main crops	230	534
By-products, forage and cultivations	3,631	3,747
Miscellaneous	4,752	3,931
Basic Payment Scheme	10,978	11,872
Income from energy generation	220	64
Environmental payments	1,471	1,548
<b>TOTAL OUTPUTS</b>	<b>57,271</b>	<b>59,784</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	6,696	7,636
- homegrown concentrates	161	207
Coarse fodder, tack and stock keep	1,493	1,568
Veterinary and medicines	2,200	2,144
Other livestock costs	3,931	4,269
Fertilisers	3,533	4,260
Seeds - purchased and homegrown	283	321
Other crop costs	2,544	2,862
Labour - paid	523	709
- unpaid	1,585	1,506
- casual	1,170	1,184
Machinery - contract	745	702
- repairs	2,073	2,698
- fuels	2,723	3,363
- depreciation	6,059	7,101
General farming costs	6,654	6,955
Land expenses	3,087	2,550
Rent	1,652	1,582
Rental value	7,756	7,695
<b>TOTAL INPUTS</b>	<b>54,868</b>	<b>59,312</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>2,403</b>	<b>472</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	1,585	1,506
Imputed property costs	7,751	7,692
Less :		
Interest charges	1,034	965
Ownership charges	1,875	1,733
<b>FARM BUSINESS INCOME</b>	<b>8,830</b>	<b>6,972</b>

**TABLE B5. Upland cattle and sheep farms****1. Under 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2015/16</u>	<u>2014/15</u>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>2,403</b>	<b>472</b>
minus manual labour of farmer and spouse	16,959	16,907
plus managerial input of paid managers	0	0
<b>MANAGEMENT and INVESTMENT INCOME</b>	<b>-14,556</b>	<b>-16,435</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>2,403</b>	<b>472</b>
plus net rental value/imputed rent	7,756	7,695
minus occupier's expenses	266	219
minus interest payments	1,034	965
minus buildings and works depreciation	1,800	1,705
<b>OCCUPIER'S NET INCOME</b>	<b>7,059</b>	<b>5,278</b>
plus other imputed charges	1,777	1,813
plus fixed asset depreciation	7,859	8,806
minus valuation changes	-414	-575
<b>CASH INCOME</b>	<b>17,109</b>	<b>16,472</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.20	0.67
Roots, fodder and other crops	0.81	1.00
Grassland - hay	2.19	2.74
- silage	12.68	12.75
- pasture	49.94	50.03
Fallow and land let	6.11	4.36
Rough grazing - sole	4.05	3.87
Bare land and forage hired	1.73	1.39
Woods, roads and buildings	3.31	3.31
<b>TOTAL AREA (actual hectares)</b>	<b>81.02</b>	<b>80.12</b>
<b>TOTAL AREA (effective hectares)</b>	<b>68.83</b>	<b>69.85</b>
Rough grazing - common (effective hectares)	0.64	0.64
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	41,091	42,015
Livestock	54,785	54,214
Crops	2,331	2,307
Stores	750	1,028
<b>TOTAL</b>	<b>98,957</b>	<b>99,564</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.32	1.28
Finished lamb sales per ewe (numbers)	1.75	1.43
Stocking rate (grazing LU per eff.ha.)	0.89	0.93
Return on tenant's capital (%)	-14.71	-16.51

**TABLE B5. Upland cattle and sheep farms****1. Under 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	17.2	16.7	12.9	12.5
Other cattle	44.6	44.1	23.8	24.1
Breeding sheep	225.1	245.1	18.0	19.6
Other sheep	157.4	144.5	6.3	5.9
Other livestock	23.2	43.1		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>
Number of farms	28	28	4	4	16	16
Average farm size - ESU	13.9	14.9	N/A	N/A	18.2	18.8
- actual ha.	72.42	72.07			96.94	96.42
- eff. ha.	61.58	62.00			82.56	85.95

**ASSETS**

Agricultural land	523,784	519,235			500,168	498,670
Woodland	10,264	10,163			3,192	3,160
Buildings	12,405	12,313			11,825	9,576
Improvements	6,932	7,458			2,130	1,673
Machinery	47,359	47,233			35,657	38,051
Livestock	53,928	52,743			60,278	60,173
Crops, forage and cultivations	2,527	2,629			2,464	2,253
Basic Payment Scheme value	14,928	11,461			19,787	15,412
Stores	451	949			1,463	1,400
Credit balances	18,378	14,337			36,567	27,234
<b>TOTAL</b>	<b>690,956</b>	<b>678,521</b>			<b>673,531</b>	<b>657,602</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	25,139	24,632			17,686	18,381
Other short term loans	2,882	2,378			4,206	3,269
Overdrafts	9,919	8,987			4,363	1,437
<b>TOTAL</b>	<b>37,940</b>	<b>35,997</b>			<b>26,255</b>	<b>23,087</b>

**NET WORTH**

	<b>653,016</b>	<b>642,524</b>			<b>647,276</b>	<b>634,515</b>
Owner equity (%)	95	95			96	96

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

**TABLE B5. Upland cattle and sheep farms**

<b>2. Over 28 ESU</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	41	41
Average business size (ESU)	48	47
<b>OUTPUTS</b>	<u>2015/16</u>	<u>2014/15</u>
Other cattle	62,572	62,265
Sheep	51,358	58,269
Other livestock	84	585
Main crops	4,842	5,205
By-products, forage and cultivations	2,172	2,757
Miscellaneous	13,142	11,528
Basic Payment Scheme	24,806	30,070
Income from energy generation	2,040	1,771
Environmental payments	5,048	4,322
<b>TOTAL OUTPUTS</b>	<b>166,064</b>	<b>176,772</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	15,741	17,941
- homegrown concentrates	2,633	3,290
Coarse fodder, tack and stock keep	4,362	4,450
Veterinary and medicines	5,721	5,704
Other livestock costs	11,162	11,848
Fertilisers	11,775	12,139
Seeds - purchased and homegrown	1,330	1,599
Other crop costs	7,000	7,598
Labour - paid	2,871	3,116
- unpaid	8,037	8,058
- casual	3,380	2,777
Machinery - contract	1,665	1,546
- repairs	6,566	6,216
- fuels	6,540	7,944
- depreciation	16,926	18,814
General farming costs	12,134	12,300
Land expenses	6,445	7,980
Rent	5,675	5,619
Rental value	16,279	16,326
<b>TOTAL INPUTS</b>	<b>146,242</b>	<b>155,265</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>19,822</b>	<b>21,507</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	8,037	8,058
Imputed property costs	16,191	16,222
Less :		
Interest charges	4,316	3,158
Ownership charges	4,931	5,084
<b>FARM BUSINESS INCOME</b>	<b>34,803</b>	<b>37,545</b>

**TABLE B5. Upland cattle and sheep farms****2. Over 28 ESU (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2015/16</u>	<u>2014/15</u>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>19,822</b>	<b>21,507</b>
minus manual labour of farmer and spouse	19,535	19,443
plus managerial input of paid managers	0	0
<b>MANAGEMENT and INVESTMENT INCOME</b>	<b>287</b>	<b>2,064</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>19,822</b>	<b>21,507</b>
plus net rental value/imputed rent	16,279	16,326
minus occupier's expenses	346	305
minus interest payments	4,316	3,158
minus buildings and works depreciation	5,172	5,331
<b>OCCUPIER'S NET INCOME</b>	<b>26,267</b>	<b>29,039</b>
plus other imputed charges	8,110	8,131
plus fixed asset depreciation	22,099	24,146
minus valuation changes	2,471	3,215
<b>CASH INCOME</b>	<b>54,005</b>	<b>58,101</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	5.05	4.98
Roots, fodder and other crops	2.43	2.12
Grassland - hay	2.57	2.79
- silage	29.33	31.67
- pasture	95.75	92.72
Fallow and land let	1.48	0.65
Rough grazing - sole	5.68	5.68
Bare land and forage hired	15.93	15.40
Woods, roads and buildings	4.23	4.08
<b>TOTAL AREA (actual hectares)</b>	<b>162.45</b>	<b>160.09</b>
<b>TOTAL AREA (effective hectares)</b>	<b>152.99</b>	<b>151.55</b>
Rough grazing - common (effective hectares)	4.77	4.77
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	112,029	114,300
Livestock	160,644	155,957
Crops	5,579	6,196
Stores	3,082	3,913
<b>TOTAL</b>	<b>281,334</b>	<b>280,366</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.46	1.46
Finished lamb sales per ewe (numbers)	1.30	1.24
Stocking rate (grazing LU per eff.ha.)	1.22	1.22
Return on tenant's capital (%)	0.10	0.74

**TABLE B5. Upland cattle and sheep farms****2. Over 28 ESU (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	46.3	45.2	34.7	33.9
Other cattle	131.3	132.2	73.5	75.5
Breeding sheep	662.6	630.1	53.0	50.4
Other sheep	476.9	452.1	19.1	18.1
Other livestock	1.5	5.8		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>
Number of farms	21	21	1	1	19	19
Average farm size - ESU	42.6	42.0	N/A	N/A	53.5	52.6
- actual ha.	145.35	144.15			184.09	180.76
- eff. ha.	132.82	133.37			177.56	174.26

**ASSETS**

Agricultural land	840,768	829,143			964,886	894,279
Woodland	7,152	7,081			7,875	5,921
Buildings	34,406	34,579			47,741	50,597
Improvements	11,248	10,070			11,895	12,909
Machinery	98,636	98,764			123,480	128,954
Livestock	141,126	137,525			178,109	172,817
Crops, forage and cultivations	4,463	5,210			6,951	7,456
Basic Payment Scheme value	31,824	26,552			43,609	38,896
Stores	2,350	2,708			4,053	5,452
Credit balances	30,234	32,712			32,735	24,230
<b>TOTAL</b>	<b>1,202,207</b>	<b>1,184,344</b>			<b>1,421,334</b>	<b>1,341,511</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	55,958	58,871			144,085	106,773
Other short term loans	14,458	14,513			11,057	9,471
Overdrafts	21,533	19,720			32,632	26,888
<b>TOTAL</b>	<b>91,949</b>	<b>93,104</b>			<b>187,774</b>	<b>143,132</b>

**NET WORTH**

	<b>1,110,258</b>	<b>1,091,240</b>			<b>1,233,560</b>	<b>1,198,379</b>
Owner equity (%)	92	92			87	89

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

**TABLE B5. Upland cattle and sheep farms**

<b>3. All sizes</b>	<b>Farm Business Income (£ per farm)</b>	
Number of farms in sample	89	89
Average business size (ESU)	30	30
<b>OUTPUTS</b>	<u>2015/16</u>	<u>2014/15</u>
Dairy	70	94
Other cattle	38,427	38,232
Sheep	32,627	36,804
Other livestock	810	1,208
Main crops	2,354	2,686
By-products, forage and cultivations	2,959	3,291
Miscellaneous	8,617	7,430
Basic Payment Scheme	17,348	20,255
Income from energy generation	1,059	851
Environmental payments	3,119	2,826
<b>TOTAL OUTPUTS</b>	<b>107,390</b>	<b>113,677</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	10,863	12,384
- homegrown concentrates	1,300	1,627
Coarse fodder, tack and stock keep	2,815	2,896
Veterinary and medicines	3,822	3,784
Other livestock costs	7,262	7,761
Fertilisers	7,330	7,889
Seeds - purchased and homegrown	765	910
Other crop costs	4,597	5,044
Labour - paid	1,605	1,818
- unpaid	4,557	4,524
- casual	2,188	1,918
Machinery - contract	1,169	1,091
- repairs	4,143	4,319
- fuels	4,481	5,474
- depreciation	11,066	12,497
General farming costs	9,178	9,417
Land expenses	4,634	5,052
Rent	3,505	3,442
Rental value	11,683	11,671
<b>TOTAL INPUTS</b>	<b>96,963</b>	<b>103,518</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>10,427</b>	<b>10,159</b>
Plus :		
Unpaid labour (excludes farmer and spouse)	4,557	4,524
Imputed property costs	11,639	11,621
Less :		
Interest charges	2,546	1,975
Ownership charges	3,283	3,277
<b>FARM BUSINESS INCOME</b>	<b>20,794</b>	<b>21,052</b>

**TABLE B5. Upland cattle and sheep farms****3. All sizes (continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2015/16</u>	<u>2014/15</u>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>10,427</b>	<b>10,159</b>
minus manual labour of farmer and spouse	18,146	18,075
plus managerial input of paid managers	0	0
<b>MANAGEMENT and INVESTMENT INCOME</b>	<b>-7,719</b>	<b>-7,916</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>10,427</b>	<b>10,159</b>
plus net rental value/imputed rent	11,683	11,671
minus occupier's expenses	303	259
minus interest payments	2,546	1,975
minus buildings and works depreciation	3,353	3,375
<b>OCCUPIER'S NET INCOME</b>	<b>15,908</b>	<b>16,221</b>
plus other imputed charges	4,695	4,723
plus fixed asset depreciation	14,419	15,872
minus valuation changes	915	1,171
<b>CASH INCOME</b>	<b>34,107</b>	<b>35,645</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	2.44	2.66
Roots, fodder and other crops	1.56	1.52
Grassland - hay	2.37	2.76
- silage	20.35	21.46
- pasture	71.04	69.70
Fallow and land let	3.98	2.65
Rough grazing - sole	4.80	4.70
Bare land and forage hired	8.27	7.85
Woods, roads and buildings	3.73	3.67
<b>TOTAL AREA (actual hectares)</b>	<b>118.54</b>	<b>116.97</b>
<b>TOTAL AREA (effective hectares)</b>	<b>107.60</b>	<b>107.49</b>
Rough grazing - common (effective hectares)	2.54	2.54
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	73,770	75,315
Livestock	103,551	101,084
Crops	3,827	4,099
Stores	1,824	2,357
<b>TOTAL</b>	<b>182,972</b>	<b>182,855</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.43	1.42
Finished lamb sales per ewe (numbers)	1.41	1.29
Stocking rate (grazing LU per eff.ha.)	1.11	1.12
Return on tenant's capital (%)	-4.22	-4.33



**TABLE B5. Upland cattle and sheep farms****3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	30.6	29.8	22.9	22.4
Other cattle	84.6	84.7	46.7	47.8
Breeding sheep	426.6	422.4	34.1	33.8
Other sheep	304.6	286.2	12.2	11.5
Other livestock	13.2	25.9		

**ASSETS AND LIABILITIES - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>	<u>2015/16</u>	<u>2014/15</u>
Number of farms	49	49	5	5	35	35
Average farm size - ESU	26.2	26.5	N/A	N/A	37.4	37.1
- actual ha.	103.67	102.96			144.25	142.20
- eff. ha.	92.11	92.59			134.13	133.89

**ASSETS**

Agricultural land	659,634	652,053			752,443	713,429
Woodland	8,930	8,842			5,734	4,659
Buildings	21,834	21,856			31,322	31,845
Improvements	8,781	8,577			7,431	7,773
Machinery	69,335	69,318			83,332	87,399
Livestock	91,299	89,078			124,243	121,323
Crops, forage and cultivations	3,357	3,735			4,899	5,077
Basic Payment Scheme value	22,169	17,928			32,719	28,160
Stores	1,265	1,703			2,869	3,600
Credit balances	23,459	22,212			34,486	25,603
<b>TOTAL</b>	<b>910,063</b>	<b>895,302</b>			<b>1,079,478</b>	<b>1,028,868</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	38,347	39,305			86,303	66,365
Other short term loans	7,843	7,579			7,925	6,636
Overdrafts	14,897	13,587			19,709	15,253
<b>TOTAL</b>	<b>61,087</b>	<b>60,471</b>			<b>113,937</b>	<b>88,254</b>

**NET WORTH**

	<b>848,976</b>	<b>834,831</b>			<b>965,541</b>	<b>940,614</b>
Owner equity (%)	93	93			89	91

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.